

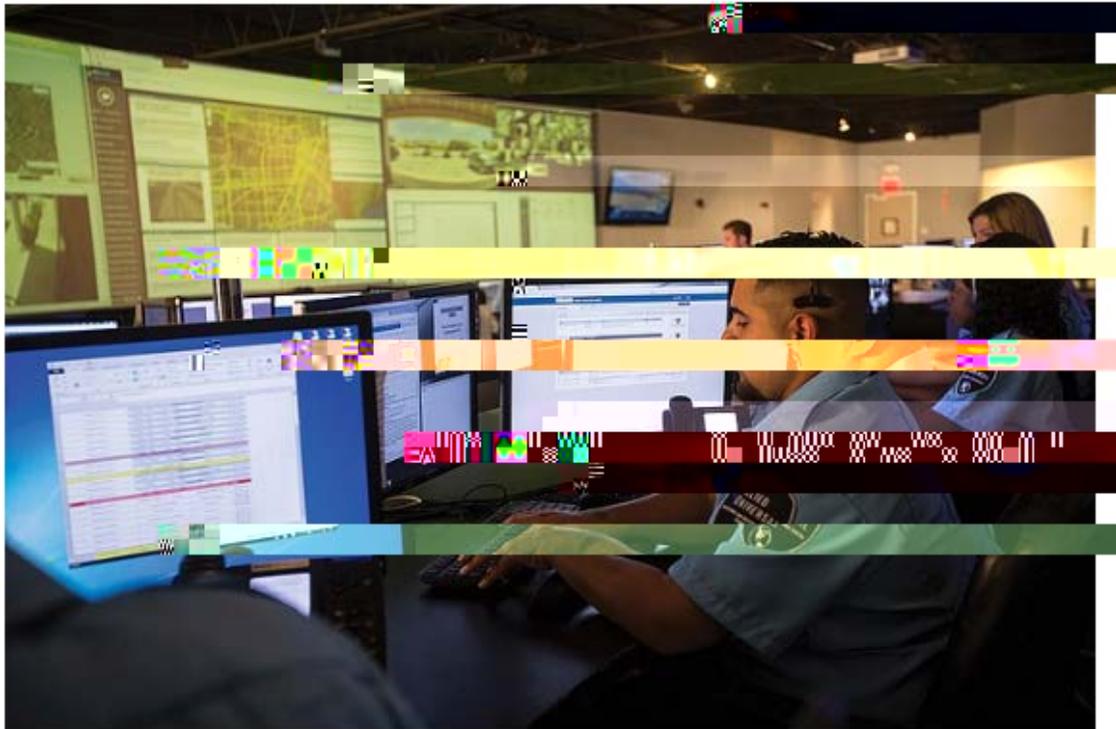
SECURITY STAFFING GIANT ALLIED UNIVERSAL MAY SEEK IPO WITH SNAP'S EX-CFO

Safety in Numbers

By

Wednesday, November 14, 2018

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Allied Universal added 50K workers with C12 level of U.S. Security Access

"Drew's background, management style and operational focus make it a great fit" at Allied

Universal, Jones said.

until retiring next year.

The Dealmaker

primary residence in a rural area, and he has a red pickup truck. He has a 125-acre farm and grows it through a combination of organic sales and acquisitions.

He has a long history of acquisitions, and he has a long history of acquisitions. He has a long history of acquisitions, and he has a long history of acquisitions.

Merchant Banking Division. He has a long history of acquisitions, and he has a long history of acquisitions. He has a long history of acquisitions, and he has a long history of acquisitions.

State Foods Corp. and Kingston Technology Co. for the second-largest firm by sales

headquartered in Orange County. Pacific Life Insurance Co. took the top spot on the

Journal's most recent annual private companies list, reporting \$9.4 billion in 2017 revenue. The list of the county's largest employers (see separate story, page 17).

Allied Universal were an army, it would trail Taiwan's, which has the world's 22nd-largest army.

Its employment puts it just ahead of Bank of America Corp.'s 209,000, which ranks 26th among

security co.'s worth

the largest in the world.

Not Just Guards

He said the company's technology can add \$1 billion in annual sales, pointing to sophisticated tools for monitoring websites, organizing protests against clients and an Uber-like application for security forces. The company also has a division that provides training for police and other law enforcement agencies. "We're looking for places to work in tandem with human guards," he said.

Deployment is growing due to terrorism, vigilante groups and increased demand for security in poor municipalities, Jones said.

The company's revenue is growing, but it is still a long way from being a major player in the market. "We're not a staffing company," he said. "We're a technology company."

Acquisitions are likely in coming years, Jones said. More acquisitions are likely in coming years.

But the company's revenue is still a long way from being a major player in the market.

While the overall security market is growing, it is still a long way from being a major player in the market. "We're not a staffing company," he said. "We're a technology company."

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Hot Seat

Whether the company is a major player in the market is still a long way from being a major player in the market.

Its prospectus argued that the camera "was a starting point for most products on smartphones."

Its 197 million shares were sold at a price of \$10 per share.