



incident management systems and provide a comprehensive workforce management solution using AI algorithms to project what's most likely to go wrong at a client site and then prescribe solutions to drive better outcomes. Launched in 2019, we completed an effectiveness study for our AI platform which showed that clients, on average, experienced over a 20% reduction in safety and security incidents.

Here is a perfect example. A landmark property in Washington, D.C., which provides office space to highprofile businesses, welcomes hundreds of visitors and vendors to the property daily. The payout against a business for just one slip-and-fall lawsuit averages \$15,000, so the property manager integrated AI technology with

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early warning insights that can help prevent serious safety and security incidents on campuses -- and the HELIAUS reporting system with artificial intelligence-fueled analytics to assess patrol schedules and high activity areas," says Mahsa Karimi, Director of Education, Allied Universal.

"The reporting system and robust analytics have helped us to inform our deployment strategy and assist in maximizing our resources using a risk-based approach," says Salazar. "Analytics help us determine cost-effective deployment and risk mitigation strategies."

"By integrating TSC's security strategy with Allied Universal's business strategy and staff recommendations, we have increased our security presence which serves as a deterrent," says Salazar. "Our vision is to continue to provide a safe and secure environment for our entire TSC community. Our vendor partnership has provided us with sophisticated analytics and professional reporting, through which we have gained high visibility and a persistent security presence on campus."

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The heart and soul of an integrated security program start with a world-class security team of highly trained people to support the security mission. While many people around the country were under stay-at-home orders during 2020 and 2021, many security professionals, classified by the federal government as essential personnel, continued to report to work during the pandemic.

Today's security professional is a highly trained employee with