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x Allied to pursue electronic security buys with eye toward IPO

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talking to (SOS CEO) Ed	ldie Silverman seven to	eight years ago. We tried	to buy the company	
before ^ \mu v \\ \mathbb{\manh}\max\modeba\mathbb{\mathbb{\mathbb{\mathbb{\mathbb{\mathbb{\mathbb{\mathbb{\mathbb{\mathbb{\modeba\mathbb{\mathbb{\mathbb{\manh}\max\modeba\mathbb{\max\modeba\mathbb{\mathbb{\mathbb{\mathbb{\mathbb{\manh}\max\modeba\mathbb{\mathbb{\mathbb{\mathbb{\mathbb{\mathbb{\mathbb	š oU_ Z •] X	^tZÀŒÇ	•u oo Á]v }Á	š} }µŒ
When SOS first launche	ed a sale process with	in late 2018, Allied I	Universal had just	
closed its acquisition of	f	U:}v••]X^	t ∙š OEš [°] OE	Z]vP }µš
•		g the two companies toge		. ,,
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Santa Ana, California-based Allied Universal said on Thursday it plans to merge with Parsippany, New Jersey-based SOS in a deal that would create a security services company with USD 8bn in

in ongoing talks to find a buyer.

SOS, the fourth largest security services business in the US, was marketed off USD 30m to USD 40m in pro-forma adjusted EBITDA, and looked for a 10x EBITDA or higher valuation during its • o ‰ Œ } ••U š Z]• v Á• • Œ À] Œ ‰ } Œ š X d Z } u ‰ v Ç o } I acquisition of US Security. Allied paid USD 1bn for the company, which according to this news service, generated USD 100m in adjusted EBITDA, suggesting a deal multiple of around 10x. Jones said the EBITDA figure Mergermarketpreviously reported for SOS did not reflect three • μ • $\langle \mu$ v š $\langle \mu$]•] š] \rangle v • u (\rangle Œ š \rangle Ç[• o Á • v v \rangle μ v \rangle in revenue.



SOS brings a relatively small amount of guarding revenue overall to Allied Universal, Jones said. The SOS guarding business totals about USD 300m in the US.